

# Smart Services

## Modern Services for the Modern Workplace

As a Microsoft-focused Managed Service Provider, Core's heritage with Microsoft spans decades. As such, our services surrounding the modern workplace, including Microsoft Viva, SharePoint and Teams, have evolved to support Microsoft's cloud technologies, and the new ways our customers are working.

### Introducing Core's Smart Services, flexible support and app development designed for the modern workplace

Core's Smart Services are rolling engagements based on a consumption-based pricing model, designed to support, develop, operate, and enhance, your Microsoft business environment. This fresh, demand-based consumption model allows businesses to pay for what they consume, unlike other models that use licensing or user volumes to calculate support costs. We believe that to support modern workplace growth and innovation, support models need to follow suit.

Based on our Microsoft pedigree, our Smart Services are perfectly aligned to support and develop Microsoft platforms such as SharePoint, Viva and Teams, plus the wider M365 environment. The services deliver focused support skills and app development in flexible, easy-to-manage packages.

Providing access to our specialist consultants on an ongoing basis, as and when customers need support and development capability, reduces the need for businesses to cover a broad spectrum of hard-to-find skills that may only be required for a percentage of the working week.

### Smart Service benefits:

- Flexible monthly consumption model enables cost-savings and improved financial management
- Access to our team of Microsoft specialists with agility to meet your ongoing requirements
- Greater value from your Microsoft investments with a CSI program included
- Development of the Microsoft tools your business relies on
- Unlocked features and opportunities for optimisation, not just reactive support
- Realising the potential of your existing Microsoft environment
- Aligning Microsoft technologies to business drivers
- Use of hard-to-find and expensive skills with no internal resourcing

### Smart Service outcomes:

Core's Smart Services provide a comprehensive, end-to-end implementation, development, and support of your Microsoft platforms and applications.

Our teams will work collaboratively to deliver and enhance the way Microsoft tools fit your business processes, underpinning your internal teams with specialist support and development.

Microsoft Solutions Partner  
Infrastructure  
Azure

Microsoft Solutions Partner  
Data & AI  
Azure

Microsoft Solutions Partner  
Modern Work

**Specialist**  
Adoption and Change Management  
Teamwork Deployment  
Modernize Endpoints

Microsoft Solutions Partner  
Digital & App Innovation  
Azure

Microsoft Solutions Partner  
Security

### Why Core?

As a Microsoft Solutions Partner with more than three decades of experience delivering Microsoft solutions, we understand how to unleash potential and unlock value for our customers who have invested in Microsoft technology. We help improve the transition from E3 to E5 licensing, enabling enhanced security and mobility capabilities for our customers, without the need for third-party solutions.

Request your FREE Smart Services consultation today

**Get started now**